

DIGITAL SOLUTIONS

CASE STUDY





WE THINK BEYOND THE DIGITS OF DIGITAL MARKETING



IMAGINATION

We brainstorm unique ideas which go beyond the digits of conventional digital marketing and have the ability to create fluency and interaction between the brand and audience.



INVENTION

We translate our unique ideas into power packed assets and then go on to invent the most efficient and effective strategies to maximise audience and accelerate results.



IMPLEMENTATION

We create integrated multiple digital marketing campaigns. We are committed to meticulous evaluation and responsible execution of all strategies which endows a highly competitive edge to your brand.



WHAT WEDO





SOME OF OUR ESTEEMED CLIENTS



























SOME OF OUR ESTEEMED CLIENTS

















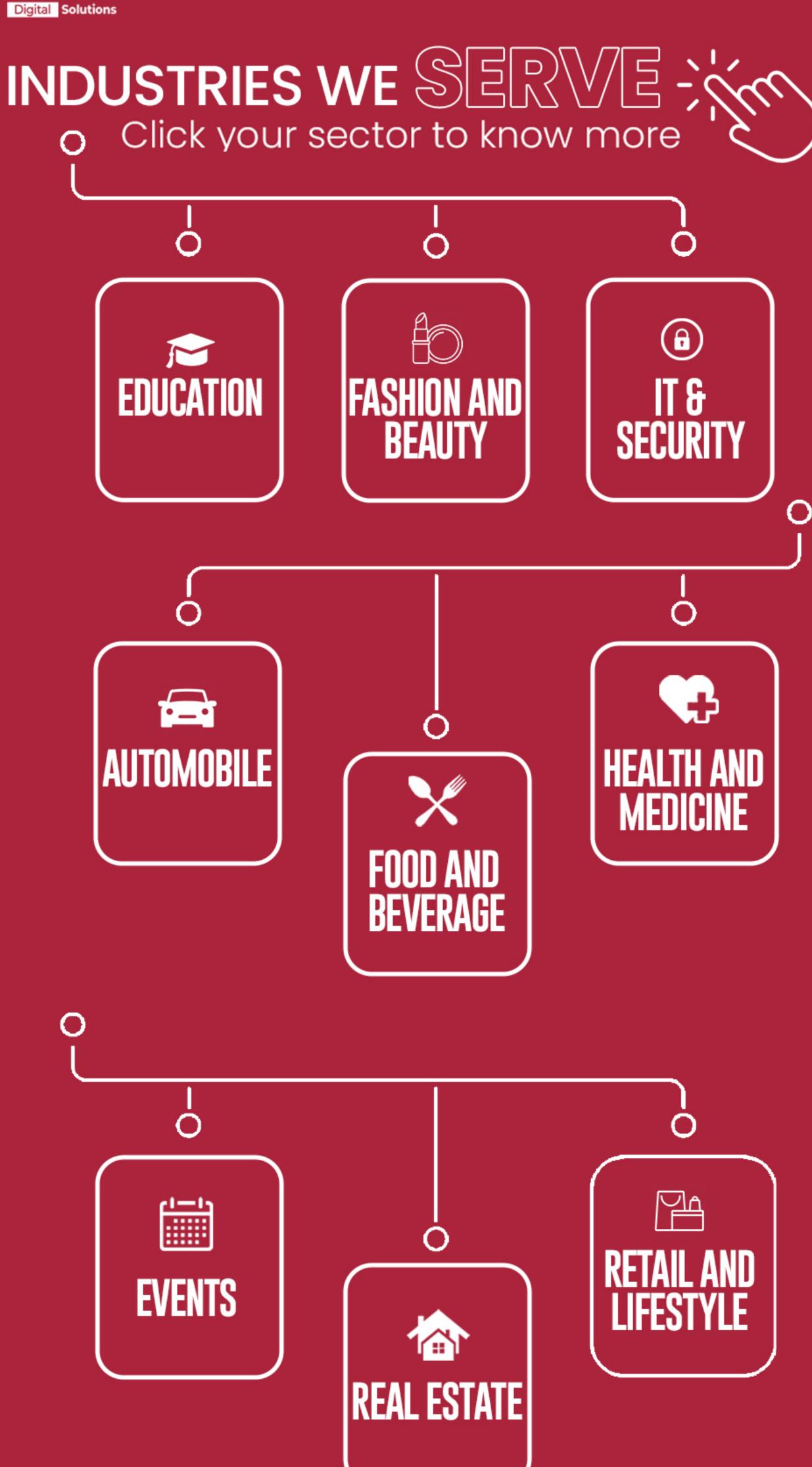
















LANSON TOYOTA

AUTOMOBILE CASE STUDY-1



LANSONTOYOTA

BRIEF: Lanson Toyota is one among the top Indian Toyota Dealerships with Four State- of- the- art Sales & Service facilities. They wished to generate leads through the omnichannel approach and utilize all the digital opportunities to its fullest.





CAPTIVATING THE MILLENIALS

ENGAGING THE INTERNET POWERED FIRST CAR BUYERS





2 REWRITING
THE RULES OF
SALES LEAD
QUANTITY AND
QUALITY

3 DEPLOYING PREDICTIVE MARKETING





GROWING FIXED-OP REVENUE

5 DIGITAL MARKETING AND CAMPAIGN





RESULTS

TOLAKH TIKH
reach per month Leads generated

12-15% Lead conversion







PEBCO MOTORS

Worked on 50 Years

Celebration Campaign Digitally Connecting Past, Present Customer



PEBCO MOTORS

Established in the year 1971 by Mr. Parikh to lead a change, Pebco Motors today stands as a leading Maruti Suzuki dealership in Jamshedpur, Jharkhand. We offer a wide range of exclusive services and cars to enhance the journey of your life.

Pebco Motors tied up with Life Productions, to make the 50 years anniversary full of events. With the plan to transform digitally on this 50 years we created an Instagram page and started posting

on facebook with targeting to our Social media audience.







Be a part of Pebco's

'50 MILES TO 50 SMILES'

contest and win a chance to get exciting gifts every week!



CLICK A PICTURE OF YOU AND YOUR CAR AND POST IT WITH A CAPTION AND #pebco50years



TAG OUR FACEBOOK PAGE

@pebco motors Itd

AND INSTAGRAM HANDLE





GET A CHANCE TO BE AMONG 50 LUCKY WINNERS!

Hurry up and Participate now

Entries will close by 24th December, 2021

Stay connected with us on facebook and Instagram to know the results!

*T&C APPLY

#pebco50years

We planned a campaign through which we connected with our past customers. As we asked our clients to tag us when they upload their picture, we promoted PEBCO on social media. Through this we reached out to not only 400-500 customers but all of their followers.



WHATWE ACHIEVED WITH THIS CONTEST?

We promoted Pebco Motors on Facebook and Instagram through our planned strategy of customers "tagging" them with their car experience.

Medium of communication being Whatsapp enabled us to get customers into our broadcast list.

We helped in generating "repeat audience" by gifting 50 winners who have maximum number of followers on social media platforms.

With the object of building customer testimonials, we conducted customer surveys which helped in strengthening the trust of our prospect customers.



WHAT WE DID FOR PEBCO MOTORS

Designed their 50 years logo



Planned and executed specialised campaign Pebco 50 Miles to 50 Smiles



5 BRANDING AND VISUALISATION



Promoted all products and services under Pebco brand



2 Created Instagram page and increased social media presence.



4 Google reviews management



6 Interactive social media creative





RESULTS

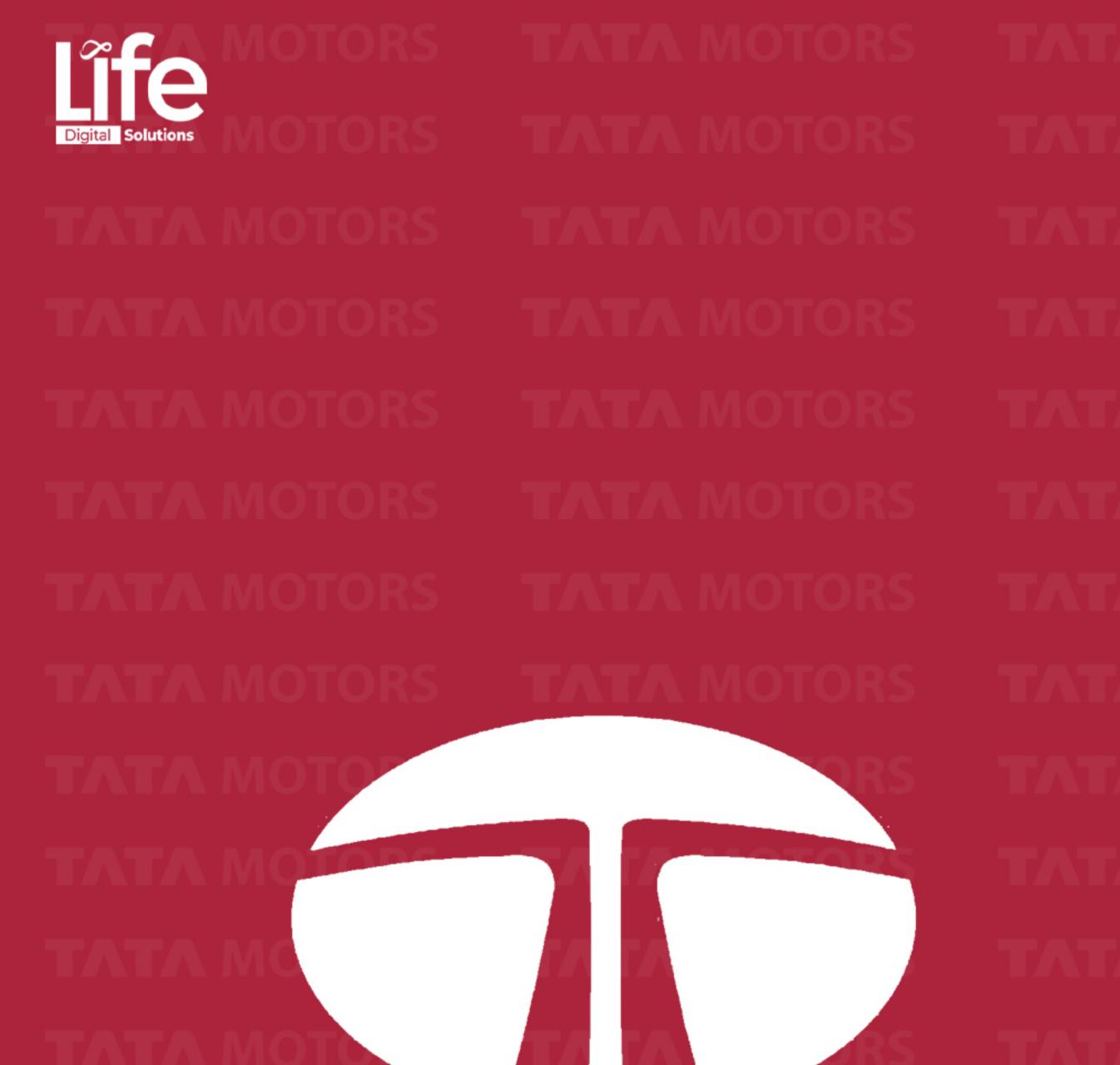
20% Reach per month 500+

Organic followers increased in 2 week

8K+

Past customers digitally connected







TATA MOTORS

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AUTOMOBILE INDUSTRY

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TATA MOTORS

DEALERSHIPS

DEALERS: ASL AND BASUDEB

BRIEF: ASL and Basudeb Auto Ltd. are the prominent and biggest dealers of Tata Motors in Jharkhand

PROBLEM ANALYSIS:

- These major dealers of Tata Motors had no social media presence and hence were missing out on the digital opportunities.
- There was a dire need to connect with the modernistic consumers by bridging the communication gap.





WHAT WE DID FOR TATA MOTORS

DEALERSHIPS

CREATED THEIR SOCIAL MEDIA PRESENCE AND BRAND AWARENESS



3 LEAD ORIENTED ADS AND ENGAGEMENT GENERATING POSTS CREATED



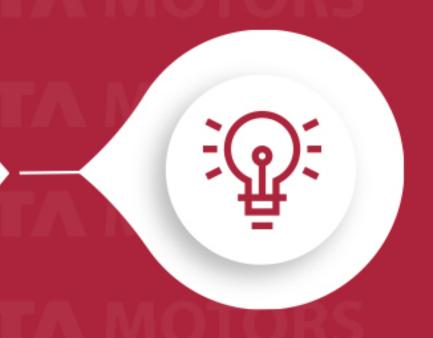
5 BRANDING AND VISUALISATION



2 DIGITAL
MARKETING &
CAMPAIGNS



ADVERTISEMENTS & SEO



6 DEVELOPED CUSTOMER TESTIMONIAL AND ESTABLISHED BRAND TRUST





RESULTS

LAKH reach per month

2004 Leads generated

8-10% Lead conversion





(TM)

AAKASHINDA

AAKASHINDIA

REAL ESTATE



AAKASHINDIA

With an illustrious presence that spans across 41 years, Aakash India has been a renowned name that has been dedicated to building and elevating lifestyles with its 25 projects till date which have been a testament of utmost excellence.

The Digital transformation:

Aakash India with the marketing strategies of Life Productions, is getting quality leads and conversions with social media presence which was worked upon by us to connect with the audience digitally. Google reviews were limited to the bare minimum which has now increased manifold with positive reviews.





PROJECTS

- AAKASH HEIGHTS
- AAKASH GREENS
- AAKASH RIVIERA





THE DIGITAL REVOLUTION

PROBLEM ANALYSIS

- Aakash India was unable to reach out to the correct audience due to the absence of targeting strategies.
- Moreover, the presence of numerous competitors at similar rates led to a cluttered market situation.

OUR APPROACH

- Digital marketing
- Printable design support
- Quality lead generation and conversion



WHATWEDIDFOR **AAKASHINDIA**

CREATED THEIR SOCIAL MEDIA PRESENCE AND BRAND AWARENESS



LEAD ORIENTED **ADS AND ENGAGEMENT GENERATING POSTS CREATED**



5 BRANDING AND VISUALISATION



2 DIGITAL MARKETING & **CAMPAIGNS**



SALES BASED ADVERTISEMENTS + SEO



DEVELOPED CUSTOMER **TESTIMONIAL AND ESTABLISHED BRAND** TRUST





RESULTS

10.51 7.8 LIMPRESSIONS REACH

CR Revenue
Generated through
lead conversion



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SREELEATHERS

RETAIL AND LIFESTYLE CASE STUDY-1

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SREELEATHERS

SINCE 1952

PROBLEM ANALYSIS

Although Sreeleathers is a leading footwear and accessories brand influencing every walk of life, yet it was limited to the brick and mortar walls as it had no social media presence.





WHAT WE DID FOR SREELEATHERS

WEBSITE
DEVELOPMENT
& IOS AND
ANDROID APP
DEVELOPMENT



3 DIGITAL STORE ACTIVATION



5 BRANDING AND VISUALISATION & REGIONAL PUBLICATIONS





2 DIGITAL
MARKETING &
CAMPAIGNS



4 SALES BASED ADVERTISEMENTS & SEO



6 MODEL SHOOT AND PRODUCT PHOTOSHOOT & AD FILMS



REVENUE

From zero revenue on online space we now generate over

30LAKH reach per month

Due to our extensive marketing, we are able to increase our

ROAS (RETURN ON AD SPENDS)
FROM 4 TO 16

Our youth targeting strategies and campaigns resulted in

20% growth in website sales.







OPTICAL PALACE

Sunglasses & eyewear shop . Optician . Optometrist

RETAIL AND LIFESTYLE CASE STUDY-2



OPTICALPALACE

PROBLEM ANALYSIS

Optical Palace, a prominent name in the ophthalmic industry offers international quality services with their hi-tech, zero-error, digital eye-examination clinic and advanced contact lens centre.





WHAT WE DID FOR OPTICAL PALACE

CREATED THEIR SOCIAL MEDIA PRESENCE AND BRAND AWARENESS



3 LEAD ORIENTED ADS AND ENGAGEMENT GENERATING POSTS CREATED



5 BRANDING AND VISUALISATION





2 DIGITAL MARKETING



4 SALES BASED ADVERTISEMENTS



6 DEVELOPED CUSTOMER TESTIMONIAL AND ESTABLISHED BRAND TRUST



RESULTS

300/o Organic revenue gained digitally

2 Value 2 Valu

2X Spike in sales



OPTICAL PALACE OPTICAL PALACE
OPTICAL PALACE OPTICAL PALACE

OPTICA



STAMNA UNLEASHED

HEALTH AND MEDICINE CASE STUDY-1



STAINA UNLEASHED

Having online presence is essential for the modern fitness companies in order to educate and persuade their target audience-the youth.

OUR APPROACH:

SOCIAL MEDIA STRATEGY

We create relatable content with strategic and clear objectives thereby creating a funnel to drive audience to their page.

REVIEWS. RATINGS. TESTIMONIAL

94% people read local reviews to judge whether they will be a good fit at their gym and are likely to visit the fitness facility.





WHATWEDIDFOR STAMINA UNLEASHED

CREATED THEIR SOCIAL MEDIA PRESENCE AND BRAND AWARENESS



LEAD ORIENTED **ADS AND ENGAGEMENT GENERATING POSTS CREATED**



5 BRANDING AND VISUALISATION



2 DIGITAL MARKETING & CAMPAIGNS



SALES BASED **ADVERTISEMENTS** & SEO



DEVELOPED CUSTOMER **TESTIMONIAL AND ESTABLISHED BRAND** TRUST





RESULTS

50% Growth in enquiries

200K+
Total reach in a month



STAMINA UNLEASHED STAMINA UNLEASHED



EDITION DECEN

TRITION PRODUCTS

BEST NUTRITION PRODUCTS

BEST NUTRITION

BEST NUTRITION



BEST NUTRITION STRUCK PRODUCTS

(NUTRITION BRAND)

HEALTH AND MEDICINE CASE STUDY-2

BEST NUTRITION PRODUCTS

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BEST NUTRITION PRODUCTS

Best Nutrition Product is the manufacturer and distributor of nutritional supplements across the globe and has come a long way to make a niche within the FMCG space today.

With an objective to drive cost effective sales, they introduced dietary supplements to new age consumers via digital platforms.





THE POWER TO BUILD DIGITALLY

- DIGITAL PRODUCT LAUNCH
- FACT FILES ADDRESSING THE PROBLEMS OF THE YOUTH- WEIGHT LOSS/ GAIN.
- EYE-CATCHY PACKAGING TO ATTRACT THE MILLENIALS.
- ATTRACTIVE SOCIAL MEDIA CREATIVES TO MAKE THE AUDIENCE STOP WHILE SCROLLING.
- REVIEWS, RATINGS AND TESTIMOINIAL BUILDUP.





WHAT WE DID FOR BNP

CREATED THEIR SOCIAL MEDIA PRESENCE AND BRAND AWARENESS



3 SALES BASED ADVERTISEMENTS & SEO



5 DEVELOPED CUSTOMER TESTIMONIAL AND ESTABLISHED BRAND TRUST



2 DIGITAL
MARKETING &
CAMPAIGNS



4 BRANDING AND VISUALISATION





RESULTS

40% Growth in organic revenue

2) Spike in sales

500

New customers per month





THE THAI AURA SPA

AWAKEN YOUR SENSES

THEIHAIAURASPA

(HEALTH SPA)

BEAUTY AND FASHION



THETHAIAURASPA

The Thai Aura is a Spa that lays emphasis on the use of natural ingredients, ancient Ayurvedic measures and highly trained therapists. They wished to create a loyal customer base and stay in the periphery of their customer's circle throughout.





THE DIGITAL REFLEXOLOGY

- ONLINE BOOKINGS ENABLED
- DIGITAL MARKETING
- SOCIAL MEDIA CREATIVES DEPICTING NEW SERVICES AND FEATURES
- REVIEWS, RATINGS AND TESTIMOINIAL BUILDUP.





WHAT WE DID FOR THE THAI AURA SPA

CREATED THEIR SOCIAL MEDIA PRESENCE AND BRAND AWARENESS



3 BOOKING
GENERATING
POSTS



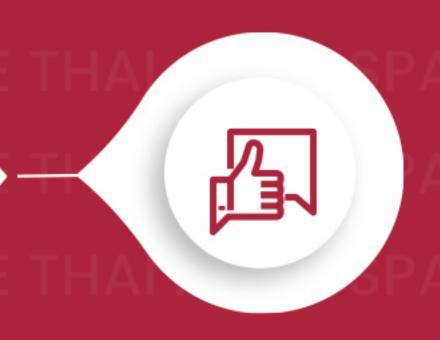
DEVELOPED
CUSTOMER
TESTIMONIAL
AND ESTABLISHED
BRAND TRUST



2 DIGITAL
MARKETING
& CAMPAIGNS



4 BRANDING AND VISUALISATION





RESULTS

40% ROI5%

Groth in walk in footfall

Increased

50 New customers per month







BON APPETIT

Bon Appetit is an Indo-Chinese restaurant in Jamshedpur. They wished to stay on top of what's new in restaurant trends and innovations. So,

WE MADE THEM GO DIGILICIOUS!





INGREDIENTS USED

- CREATED THEIR SOCIAL MEDIA PRESENCE
- EXTENSIVE DIGITAL MARKETING AND LEAD GENERATION
- LAUNCHED AND DESIGNED THEIR E-MENU
- REVIEWS, RATINGS AND TESTIMONIAL BUILDUP





WHAT WE DID FOR BON APPETIT

CREATED THEIR SOCIAL MEDIA PRESENCE AND BRAND AWARENESS



3 Booking generating posts



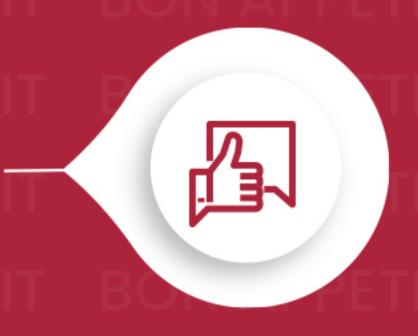
DEVELOPED
CUSTOMER
TESTIMONIAL
AND ESTABLISHED
BRAND TRUST



2 DIGITAL
MARKETING
& CAMPAIGNS



4 BRANDING AND VISUALISATION





RESULTS

20%

Growth in table occupancy

SUBSTANTIALGroth in revenue



BON APPETIT BON APPETIT BON APPETIT

BON APPETIT BON APPETIT BON APPETIT



Dunkel braun FRESH & DELICIOUS

DUNKEL BRAUN

(BAKERY)

FOOD AND BEVERAGE CASE STUDY-2



DUNKEL BRAUN

Dunkel Braun is a Pan-India bakery open for personal and bulk Corporate dessert errands. They wanted to establish themselves as a trusted enterprise with a strong online presence.

SO, WE BAKED A NEW GROUND!





OUR SECRET RECIPE

- CREATED THEIR SOCIAL MEDIA PRESENCE
- EXTENSIVE DIGITAL MARKETING AND LEAD GENERATION
- PRODUCT PHOTOSHOOT
- REVIEWS, RATINGS AND TESTIMONIAL BUILDUP
- PACKAGE DESIGNING





WHAT WE DID FOR DUNKEL BRAUN

CREATED THEIR SOCIAL MEDIA PRESENCE AND BRAND AWARENESS



3 LEAD ORIENTED ADS AND ENGAGEMENT GENERATING POSTS CREATED



5 BRANDING AND VISUALISATION





2 DIGITAL MARKETING



4 SALES BASED ADVERTISEMENTS



6 DEVELOPED CUSTOMER TESTIMONIAL AND ESTABLISHED BRAND TRUST



RESULTS

6 Orders per day from Facebook 5 Impressions on Facebook

20% growth in online and offline sales







TRAXSMART

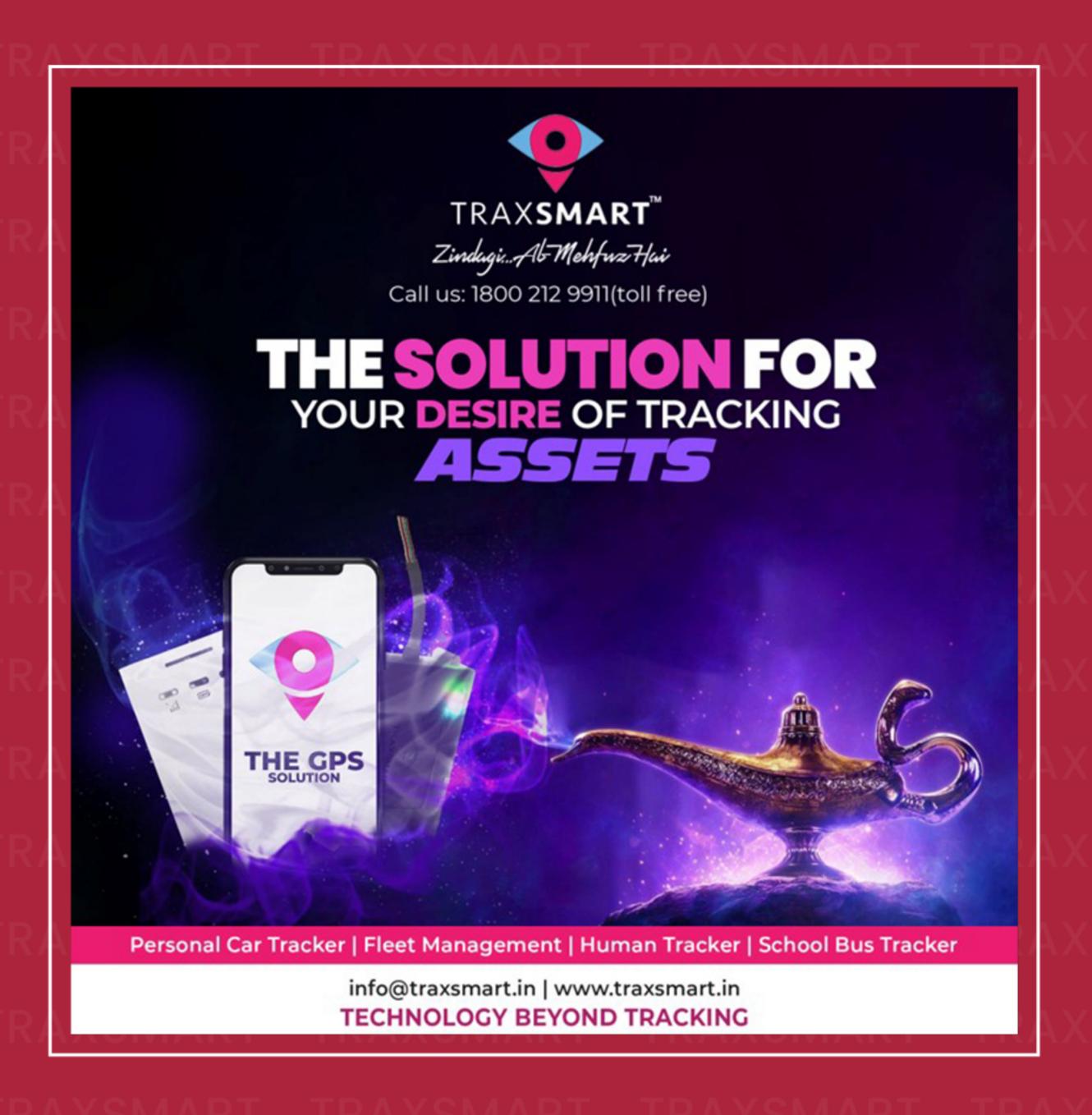
TraxSmart is an IoT based company working in the telematics domain. They wished to reach out to the targeted audience namely educational institutes, healthcare, retail-supply chain and convert them into loyal customers.





THE DIGITAL SOLUTION

- SOCIAL MEDIA MARKETING
- QUALITY LEAD GENERATION
- WEBSITE DEVELOPMENT
- LOOK ALIKE AUDIENCE TARGETING





WHAT WE DID FOR TRAXSMART

CREATED THEIR SOCIAL MEDIA PRESENCE AND BRAND AWARENESS



3 LEAD ORIENTED ADS AND ENGAGEMENT GENERATING POSTS CREATED



5 BRANDING AND VISUALISATION





2 DIGITAL
MARKETING
& CAMPAIGNS



4 SALES BASED
ADVERTISEMENTS
& SEO



6 DEVELOPED CUSTOMER TESTIMONIAL AND ESTABLISHED BRAND TRUST



RESULTS

200 enquiries generated per month

Impressions on Facebook and Instagram

30% Increase in website traffic





SOME OF OUR VIRAL CAMPAIGN





Brief:

Our campaign required the participants to draw a Kolam, take a selfie with it and send it to us. The best entries were awarded with mobile phones and additional vouchers in 2021.



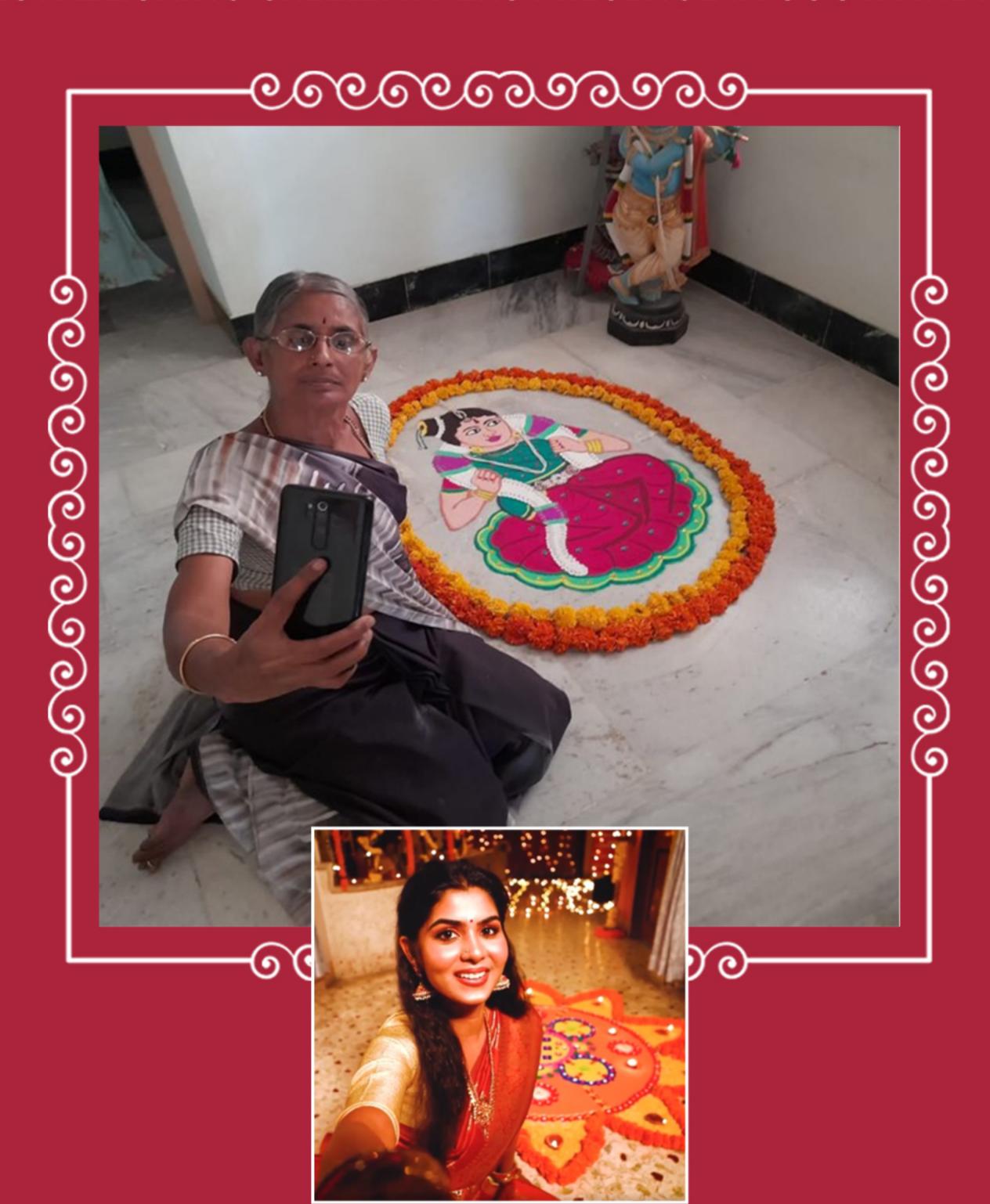




RESULTS

20% GROWTH IN WEBSITE SALES.

10L PEOPLE REACHED ON FACEBOOK HELPED IN ESTABLISHING SREELEATHERS PRESENCE IN SOUTH INDIA.







Brief: We took the occasion of Mothers Day to promote Aamaira amongst the youth. This contest aimed at creating a newer and stronger customer base.





AAMAIRA

RESULTS

200 ENTRIES RECEIVED.

30% SPIKE IN STORE FOOTFALL

35%
INCREASE IN ORGANIC REACH











AD CAMPAIGNS THATWANT VIRAL





SINCE 1952

DILWALO KI DIWALI

87.1K 1.1L
Video View Audience engagement on Facebook





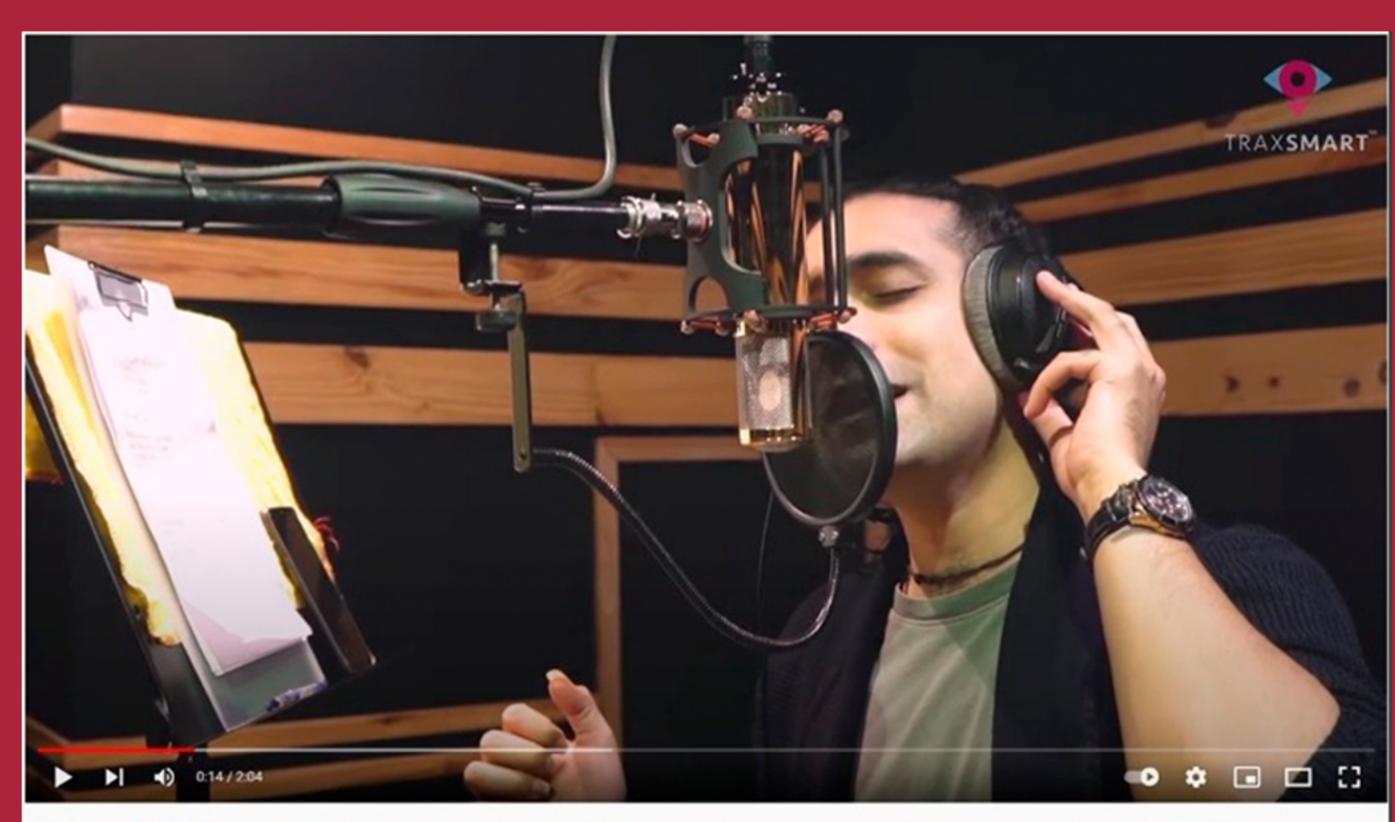


THE POST LOCKDOWN ANTHEM FEATURING JUBIN **NAUTIYAL**

592,675 Views on Youtube

10.8L Audience engagement on Facebook

1.8K **Shares**



#Coronowarriors #DilseThankyou #Togtherwewilldefeatcorona Jubin Nautiyal | The Post Lockdown Anthem | 2021 New Song 591,795 views · Jun 4, 2020

▲ 11K 🖓 DISLIKE 🖈 SHARE =+ SAVE ...





TRANSMART

#WeareOne Holi 2020

117.8K Views on Youtube 5.3L
Audience engagement Shares on Facebook





PRINT& DIGITALMEDIA





LET'S DISCUSS

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